

October 19, 2016

Dear Members and Friends of the APA:

2015 and the first half of 2016 have been very challenging for the energy industry. An unseasonably warm winter and low energy commodity prices have had a significant impact upon many companies' balance sheets. Consequently, we've witnessed a material downsizing across large parts of the energy complex both upstream and downstream.

However, in the midst of these challenges, membership in the Appalachian Pipeliners Association ("APA") has grown. From our very humble beginnings the organization has grown organically to over 260 members. Our membership spans the whole pipeline value proposition from operators to service providers. APA has hosted four (4) successful fundraising events so far and our regularly schedule dinner meetings have been both well attended and very informative. The success of the association is a testament to the hard work and devotion of my fellow executive team and the committee chairs.

As we pivot to our second year the focus will be on scholarships. In the spirit of the objectives that inspired the association—Encouraging and supporting young men and women to further their education—is critical. The cost of a college education is expensive, but the value cannot be underestimated. Likewise if we, as an organization, can play some small part in furthering a young person's education we should always pick up that mantle.

An organization like the APA is only as strong as its membership. I continue to be humbled by the gratitude and hard work of our members and the tireless loyalty that they exhibit toward their own organization in the advance of an industry.

Again, thank you for a successful inaugural year. I hope you share my excitement for another successful year of hard work and fellowship as we continue to build a strong and effective APA.

Sincerely, APPALACHIAN PIPELINERS ASSOCIATION

Mark A. Butta President